# ABOUT NATIONAL PRODUCTIVITY COUNCIL

National Productivity Council (NPC) is a national level organisation promoting productivity culture in India. Established as a registered society by Government of India, NPC is functioning under Ministry of Commerce & Industry. It is an autonomous, tripartite, non-profit organisation having equal representation from government, employer and worker organisations and from technical and professional institutions on its Governing Council. NPC provides consultancy and training, and undertakes research in the areas of productivity besides implementing productivity promotion programmes of the Tokyo based Asian Productivity Organisation (APO), an inter-governmental body of which Government of India is a founder member.

NPC is engaged in providing training in the areas of Productivity, Quality and Organisational Effectiveness for more than five decades in India. Consultancy assignments are taken up on the basis of the requirements

Total Quality Management (TQM) & Six Sigma

World Class / Lean Manufacturing

Implementing Productivity Techniques like quality Circles, Kaizen, 5-S

Productivity Study and Productivity Norms

Impact Assessment & Evaluation Studies

Productivity and Competitiveness Studies

Organisational / Business Process Re-engineering

System & Procedure Analysis and Manpower Assessment & Planning

Management Development Training

Training Needs Assessment

Designing Performance Appraisal System

Competency Mapping, HR Audit

Customer Satisfaction Measurement

**TRAINING:** Training is provided to Senior/Middle/Junior level executives, Supervisors Workers Trade Union Leaders from Private, Public, Government, Cooperative Sectors, Banks, etc., according to the needs of the organisations with the focus on providing inputs for improved resource management and enhancing managerial adaptability to meet the requirements of fast changing work environment.

# FORTHCOMING TRAINING PROGRAMME OF ES GROUP

PROGRAMME	DATES	VENUE
Project Management, Monitoring	Jan 7-11,	Port Blair,
and Evaluation	2019	A&N Islands
Performance & Financial Management for Organizational Excellence	Feb 18-22, 2019	Munnar, Kerala
Productivity & Competitiveness Improvement for Organizational Excellence	Mar 18-22, 2019	Darjeeling, West Bengal

identified. The services offered include:

# RESIDENTIAL TRAINING PROGRAMME Conflict Resolution & Strategic Financial Management

Port Blair
November 19-23, 2018



**Organised By** 



# Economic Services Group NATIONAL PRODUCTIVITY COUNCIL

(Under Ministry of Commerce & Industry, Govt. of India) Lodi Road, New Delhi - 110003

#### INTRODUCTION

The environment in which organizations operate is rapidly becoming more complex than ever before. Occurrence of conflict is an inevitable part of work. There are situations where people with different goals and needs have clashed, resulting in intense personal animosity. Conflict Resolution is a way for two or more parties to find resolution to a disagreement. The disagreement may be personal or work-related. and the best course of action is to face the issue directly and work towards resolving the disagreement.

Financial Management is nowadays increasingly referred to as "Strategic Financial Management" (SFM). SFM is the study of finance with a long term view considering the strategic goals. It brings together financial management and strategic management and provides the financial criteria for all management decision making. SFM is often perceived as relevant only to those who are at the higher ranks of an organization's finance department. This is not, or certainly should not be, the case.

NPC training programme has been designed to provide the importance of learning techniques and strategies that can effectively be utilized for managing conflict at the workplace and to help participants to understand various aspects of financial management to further develop the skills and confidence to manage the strategic aspects of finance for enabling them to contribute effectively within the organization with a view to improve managerial effectiveness and performance.

#### **OBJECTIVES**

- Understand the fundamental concepts of conflicts;
- Defined confrontation and their role in managing conflict at the workplace
- Acquire specific tactical approaches to conflict situations
- To understand the pitfalls of Strategic Financial Planning;
- To enable the participants to use qualitative and quantitative tools and measures to distinguish the key risks
- To enable the participants learn & develop unique strategies, implement correctly and set financial targets.

#### CONTENTS

- Demonstrated skills in resolving conflict and confrontation
- Managing conflict and strategies that can be effectively utilized for resolving the conflict situation;
- Insight into Financial Planning, Risk Management and Investments;
- Concepts, Objective and Approaches of Strategic Financial Management;
- Financial Decision Making & Valuation Techniques
- Integration of Strategy, Finance and Operations

## PARTICIPANT'S PROFILE

Officials from Central & State Government Departments, Academic Institutions, Public Sector Undertakings, Private Sector Units, Co-operative Sector Organizations, Financial Institutions, NBFCs, Corporations, Labour Unions/Associations etc.

#### **FACULTY**

Senior NPC consultant and expert would conduct the training programme.

#### **METHODOLOGY**

Methodology of the training programme would be participative in nature. The sessions would be based on conceptual deliberations, case studies, success stories and group exercises/discussions.

#### **PROGRAMME SCHEDULE**

Port Blair (Nov 19-23, 2018)

 Programme starts on
 19-11-2018 at 1530 hrs.

 Programme closes on
 22-11-2018 at 1800 hrs.

Check in for Residential Participants 19-11-2018 (AN) Check out for Residential Participants 23-11-2018 (FN)

NPC will not provide accommodation before or after the above dates. Participants planning to stay longer than the scheduled duration should arrange the same at their own cost. The accommodation will be booked for a total of 20 participants on first-come-first-served basis subject to realisation of participation fee before the start of the programme.

#### **PARTICIPATION FEE**

Rs. 48,000 (Rupees Forty Eight Thousand only) plus GST @ 18% per participant for Residential Participants. The fee includes boarding/lodging charges and the cost of programme material. Rs 36,000 (Rupees Thirty six Thousand only) plus GST @ 18% per participant for Non Residential Participants. As per GOI notification No. 9/2017-Integrated Tax (Rate) dated 28.06.17, Sr. No. 75, Heading 9992 (at page no. 19 of the notification) No GST is applicable where Services provided to the Central Government, State Government, Union Territory Administration under any training programme for which total expenditure is borne by the Central Government, State Government, Union Territory Administration.

Fee may be remitted either through Demand Draft, RTGS or NEFT.

- The Demand Draft should be drawn in favour of **National Productivity Council** payable at **New Delhi.**
- National Productivity Council Bank Details

Indian Overseas Bank, Golf Links, New Delhi –110003 SB A/c No. 026501000009207 IFS Code: IOBA0000265

MICR Code of Bank: 110020007

GSTIN: 07AAATN0402F1Z8 PAN: AAATN0402F

For accompanying spouse and/or children (in the age group of 5 to 12 years), the tentative charges would be Rs.9,500 and Rs.7,500 respectively for the entire duration, payable directly to the hotel by the participant.

Participation fee is non-refundable. However, substitution can be made or the fees can be adjusted against future nominations.

#### CONTACTINFORMATION

Further enquiries regarding participation in the Training Programme may be addressed to:

Shri Rajesh Sund Faculty; Deputy Director(ES)

<u>& Programme Coordinator, NPC</u> Ph.91-11-24607303/09868844272

Fax: 91-11-24615002; Email: rajesh.sund@npcindia.gov.in

## REGISTRATION

Nominations stating GST No. of Organization/Institution, Participant's Name, Designation, Contact Address, Telephone, Fax, Mobile Number, and Email ID, along with DD/Cheque or details of UTR No. towards Participation fees including GST @18% should reach latest by November 2, 2018 to the following address:

Dr. K P Sunny
Programme Director & Group Head (ES)
NATIONAL PRODUCTIVITY COUNCIL

5-6 Institutional Area, Lodhi Road, New Delhi 110 003 Phone: 91-11-24607350/09811045547

Fax: 91-11-24615002; Email: kp.sunny@npcindia.gov.in